

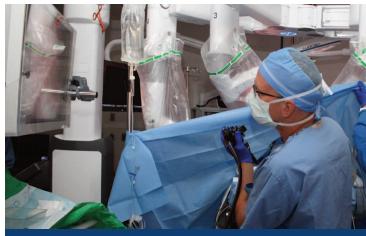
Excela Health SURGICAL INSTITUTE at Latrobe Hospital

Since its founding, Latrobe Hospital has continued to expand and specialize care for the benefit of the communities it serves. With the longstanding partnership with UPMC Hillman, much of that specialization has been focused on cancer care, resulting in the Arnold Palmer Pavilion at Mountain View Medical Park and leading-edge medical and radiation oncology treatments and technology here at the Hospital. Excela Health has established the Surgical Institute at Latrobe Hospital to capitalize on that success and further commit to offering the most advanced and sophisticated cancer care possible.

Excela Health is Westmoreland County's leading provider of advanced medical care in its region. Excela provides tertiary and quaternary care in virtually all specialties of medicine and whose quality and outcomes are among those of finest programs in the nation.

OUR MISSION

To improve the health and well-being of every life we touch.

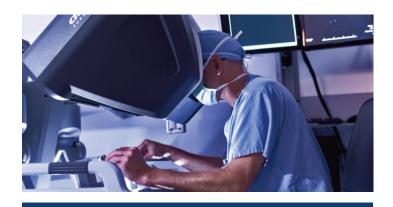


Michael F. Szwerc, MD, FACS

Under the leadership of Michael F. Szwerc, MD, FACS, the Surgical Institute is located on the second floor of Latrobe Hospital. It features upgraded operating rooms, designed with the patient and surgical staff in mind and complete with the DaVinci Xi, the latest version of the surgical robot acquired in 2019. The Institute also features a newly redesigned inpatient unit that enhances the environment of care and privacy for patients.

Through our partnership with UPMC Hillman Cancer Center, patients receive superior oncologic care, combining convenience, quality, technology and commitment to a quality patient experience.

Excela Health's experienced growth in its cancer programs now offers easily accessible, sophisticated cancer care to area residents in Westmoreland County and beyond.



To help open the new Surgical Institute, the Latrobe Area Hospital Charitable Foundation granted \$2 million to help fund the many improvements in facilities and technology.



CAPITAL ONE-TIME COSTS	
Surgical Robot & Navigational Bronchoscopy	\$2,500,000
Incremental Operating Room Equipment	\$1,650,000
Nursing Unit Renovation/Telemetry	\$995,000
Operating Room Expansion	\$850,000
Additional Renovations	\$500,000
Information Technology	\$450,000
Total One-Time Costs	\$6,945,000
FUTURE ONGOING NEEDS	
Updating Equipment for Diagnosis and Care	\$2,600,000
Updating Information Technology	\$285,000
Updating Nursing Equipment	\$220,000
TOTAL COSTS	\$10,050,000



NAMING OPPORTUNITIES

A Healthcare/Community Partnership

Latrobe Area Hospital Charitable Foundation presents a spectrum of attractive naming opportunities. These gifts will be acknowledged in a fashion consistent with the design and atmosphere of the facilities. As discussions concerning recognition opportunities take place, each opportunity will need to be formally approved before a final commitment is made. The value of a facility naming opportunity reflects construction, furnishing and equipment costs, and the location and visibility of the space.

These gifts can pay tribute - or memorialize - loved ones who received exceptional care at Latrobe Hospital. The naming right is for the life of the facility unless there is a substantial change to its use or it is rebuilt after a time period no sooner than 20 years from the time the naming right was recognized at the specific site.

EXCELA HEALTH NAMING OPPORTUNITIES	GIFT LEVEL
Surgical Institute	\$2,500,000

LATROBE HOSPITAL NAMING OPPORTUNITIES	GIFT LEVEL
Hospital Main Lobby	\$1,000,000
Physician Suite	\$500,000
Nursing Suite	\$250,000
Cafe Atrium	\$100,000
Family Waiting Areas (2 on Second Floor)	\$100,000
Outdoor Patio Seating Area - Front of Hospital	\$100,000
Outpatient Center Waiting Area	\$100,000
Administration Conference Room	\$50,000
Men's Physician Locker Room	\$50,000
Women's Physician Locker Room	\$50,000
South Conference Room	\$25,000

For more information, contact Al Novak, Vice President, Chief Philanthropy Officer, Excela Health Latrobe Area Hospital Charitable Foundation | One Mellon Way, Latrobe, PA 15650 (724) 537-1925 | anovak@excelahealth.org